51846 8230

1996 PARTNERS PROGRAM

Plan B Customer Program Tracking

(Report in Cartons)

Ship-to Account Name: Star Tobacco

Updated Through Last Input: 7/23/96

Ship-to Account Number: 613680

	12/29/95 Inventory	January Purchases	February Purchases	March Purchases	April Purchases	May Purchases	June Purchases	Current Month Inventory	To-Date Sales
RJR	5,157	5,640	6,210	6,750	6,600	8,880	8,190	4,754	42,673
P Mor	7,235	13,590	15,120	22,020	19,860	26,940	25,290	8,364	121,691
BAT	5,121	7,580	6,230	7,110	7,570	9,780	9,920	5,113	48,198
LOR	4,506	22,200	17,055	21,090	25,335	29,340	25,755	5,711	139,570
LIG	517	180	180	270	600	270	480	654	1,843
Other		150	100			125			
Grand Total	22,536	49,340	44,895	57,240	59,965	75,335	69,635	24,596	353,975

Base RJR SOM 12.1%

Ending RJR SOM *(To-Date)* 12.0%

+ or - RJR SOM *(To-Date)* -0.1%

Total RJR Purchases *(To-Date)* 42,270

Total RJR Sales *(To-Date)* 42,673

Grand Total Sales *(To-Date)* 353,975

RJR Ending SOM *(To-Date)* 12.0%

RJR Representative _____ Date _____

Ship-to Account Representative _____ Date _____

Source: https://www.industrydocuments.ucsf.edu/docs/rqjy0000

PARTNERS Program Final Evaluation Form - Plan B - Period: January - June, 1996

Updated Through Last Input: 7/23/96

Ship-to Account Name: Star Tobacco

Ship-to Account Numbe 613680

Category I

Customer SOM Determination:

Performance Approval: _____

RJR Beginning Period Base SOM: 12.1%

RJR Ending Program Period SOM: 12.0%

Result (+ / -): -0.1%

RJR Sales Less Than 105% of Purchases: YES *(Qualifying sales recalculated at 105% of purchases)*

RJR Qualified # of Cartons Sold	Rate/Carton	Category I Payment
42,673	$0.00	$0

Category II

RJR Qualified # of Cartons Sold	Rate/Carton	Category II Payment
42,673	$0.00	$0

Total

RJR Qualified # of Cartons Sold	Rate/Carton	Category II Payment
42,673	$0.00	$0

Participant Signature	Title	Date
R. J. Reynolds Tobacco Company	Title	Date

Source: https://www.industrydocuments.ucsf.edu/docs/rqjy0000